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Cisco IoT Advantage for Account Managers (IOTAAM)?



Question: 120

How do converged networks provide the most significant impact in a typical manufacturing factory"?

- A. reduced downtime
- B. plant safety
- C. machine safety
- D. better fleet operations

Answer: A

Question: 121

In which two ways can roadway safety issues be addressed? (Choose two.)

- A. dynamic message sign automation
- B. vehicle weight assessment
- C. work zone protection
- D. workflow automation and enforcement
- E. vehicle counting and classification

Answer: A,C,E

Question: 122

Which wireless AP is ideal for mining operations?

- A. AP1552
- B. MR86-HW
- C. AP8320
- D. IW6300

Answer: B

Question: 123

Which is the main differentiator for Cisco in Oil and Gas?

- A. end-to-end solution based on solid secure infrastructure
- B. product price effectiveness and compatibility with third-party solutions
- C. capability to send data in a multi-cloud environment leveraging field computing devices
- D. compatibility with a few automation standards

Answer: C

Question: 124

Which two scenarios are ideal for deploying Cisco Edge Intelligence? (Choose two)

- A. when data needs to be sent to multiple locations
- B. when user authentication is implemented centrally
- C. when OT Security is implemented centrally

- D. when single vendor out of the box edge experience is preferred
- E. when policy management is edge enabled

Answer: A,B,C

Question: 125

What is the benefit of deploying the Extended Enterprise CVD to provide scalable and repeatable operations across the entire enterprise with Cisco DNA Center?

- A. User Authentication
- B. Scalability
- C. Guided Remediation
- D. Security

Answer: B

Question: 126

What Cisco solution provides customers with visibility and security (or their Industrial IoT network)?

- A. Cisco Cyber Vision
- B. Cisco Field Management Operations
- C. Cisco Edge Intelligence
- D. Cisco Industrial Asset Vision

Answer: D

Question: 127

Which functions does Cisco DNA-Center manage?

- A. policy provision, design assurance
- B. detect secure maintain view
- C. segment, deploy, integrate audit
- D. configure, secure, manage monitor

Answer: A

Question: 128

How can issues with traffic safety and new connected vehicles be addressed?

- A. provide insight into the data generated from roadway sensors and devices
- B. converge multi-services network designed for resiliency and deployment and management at scale
- C. Cisco Validated Designs provide peace of mind and clear compliances
- D. zero trust model, increase visibility, segmenting traffic mitigate and threat protection end-to-end

Answer: D

Question: 129

How does Cisco Cyber Vision benefit Industrial Control Engineers'?

- A. 100% visibility of assets and insights on industrial operations
- B. outsources plant operations to IT
- C. pushes security responsibility to the enterprise
- D. allows security operations to be disconnected from operations

Answer: A

Question: 130

What does Volt/Var Control and Optimization manage?

- A. Fault Location Isolation
- B. voltage levels and power quality
- C. compliance regulatory
- D. service restoration

Answer: B

Question: 131

In which two critical areas does Cisco's advanced roadside intelligence provide incremental value to customers in the transportation industry? (Choose two)

- A. consolidate infrastructure for other public services and commercial companies
- B. improved throughput for cellular backhaul
- C. improved road user safety
- D. dynamic event detection notification and response
- E. positioning of vehicle charging stations

Answer: A,B,C

Question: 132

What are two functions of the Cisco vManage Control Center? (Choose two.)

- A. Secure Remote Access
- B. Analytics and Assurance
- C. Active/Active WAN
- D. OT centric workflow for mass deployment
- E. Simple Scalable Policy Distribution

Answer: A,D

Question: 133

Why is it essential for Cisco Cyber Vision Sensors to be embedded in the network infrastructure?

- A. to enable out of band network
- B. to enable visibility to all network devices and communications
- C. to control cost

D. to provide visibility to the network only when going through the DMZ firewall

Answer: D

Question: 134

What are two ways CyberVision provides visibility and insights on industrial operations? (Choose two)

- A. provides management of conveyor operations
- B. monitors Automation Control Systems
- C. maps industrial zones and conduits
- D. conducts motion analytics in robotics operations
- E. detects changes in the control system

Answer: A,E



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