

# QUESTIONS & ANSWERS

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**Cisco**

# 700-802

*IoT Manufacturing Account Manager*

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**QUESTION: 31**

Which three options are reasons why partners prefer working with Cisco? (Choose three.)

- A. the large size of the Cisco organization
- B. R and D and innovation for future-proof technology
- C. unique capabilities with global reach and holistic solutions
- D. partner integration for the best of IT and OT
- E. Cisco partners receive little to no support

**Answer:** B, C, D

**QUESTION: 32**

Which three options was the solution composed of in the auto manufacturer case study? (Choose three.)

- A. implement a unified network securitySystem
- B. launch of new wireless network
- C. organize planlayouts via wireless tooling
- D. deployment of AeroScout T2 tags
- E. use of Ethernet! I/O to integrate machinery

**Answer:** A, C, E

**QUESTION: 33**

Which two outcomes are realized with Cisco Connected Factory Energy Management? (Choose two.)

- A. granular real-time visibility on energy usage
- B. reduced downtime
- C. reduced energy usage
- D. increased productivity

**Answer:** A, C

**QUESTION: 34**

Which three challenges did the company have in the auto manufacturer case study?

(Choose three.)

- A. reduce spending
- B. increase factory security
- C. streamline manufacturing workflow
- D. implement real-time monitoring
- E. deploy mobile-enabled workforce

**Answer:** A, C, D

**QUESTION: 35**

Which four important elements does the converged plant-wide Ethernet through Cisco Connected Factory Automation solution deliver to the plant floor? (Choose four.)

- A. animation
- B. visibility
- C. guidance
- D. flexibility
- E. scalability
- F. security

**Answer:** B, D, E, F

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