

QUESTIONS & ANSWERS

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IBM

000-155

System x Server Family Sales V1

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- A. Tower
- B. PureSystems
- C. BladeCenter H
- D. Rack optimized

Answer: A

QUESTION: 72

A customer wants to manage their VMware ESXi environment on their BladeCenter H. Which of the following is a correct option for this environment?

- A. FSM
- B. Common Agent
- C. Platform Agent
- D. IBM Upward Integration for VMware vCenter

Answer: D

QUESTION: 73

A System x customer has standardized on Red Hat Linux for all x86 applications. The customer is evaluating OpenStack and is moving away from VMware. They ask their sales professional for a recommendation for virtualization. Which of the following best matches the customer direction?

- A. KVM
- B. Hyper-V
- C. PowerVM
- D. Citrix / Xen

Answer: A

QUESTION: 74

A manufacturing customer is interested in a Big Data warehouse solution and are also talking to HP. Which of the following solutions is the most direct starting point for a conversation with the customer?

- A. SAP HANA
- B. x3850 X5
- C. iDataPlex
- D. PureApplication System

Answer: A

QUESTION: 75

A client is designing a new high density data center for their growing IT infrastructure. The customer asks the System x sales professional for advice on this project. Which of the following is the primary constraint to high density data center buildouts?

- A. Power and cooling
- B. Rack space and power
- C. Cabling and bandwidth
- D. Bandwidth and rack space

Answer: A

QUESTION: 76

A System x sales professional has a meeting with a client who is looking to refresh their IT environment. The sales professional wants to convince the client that IBM PureFlex is a great IT solution. Which of the following are fundamental benefits of the PureFlex that you want to highlight in the client that IBM? PureFlex is a great IT solution. Which of the following are fundamental benefits of the PureFlex that you want to highlight in your meeting?

- A. Ease of Use, Integration by Design and Built-in Expertise
- B. Ease of Use, Built-in Expertise and build to order flexibility
- C. Ease of use, Integration by Design and selected preloaded user applications
- D. Integration by Design, Built-in Expertise and IBM Tivoli products for system management

Answer: A

QUESTION: 77

A customer is looking to build a new high performance computing environment. The customer wants an integrated solution that offers a variety of choices for

nodes, storage, and network. Which IBM solution should you as a System x seller recommend that would be able to meet all of the customer requirements?customer? requirements?

- A. iDataPlex
- B. BladeCenter
- C. PureFlex Express
- D. IBM Intelligent Cluster

Answer: D

QUESTION: 78

A customer is looking for the most servers that can be placed into one rack for the customer HPC. Power consumption and heat output areA customer is looking for the most servers that can be placed into one rack for the customer? HPC. Power consumption and heat output are secondary considerations. Which of the following is the best solution to propose to this customer?

- A. x3850 X5
- B. iDataPlex
- C. BladeCenter
- D. PureFlex with x220 compute nodes

Answer: B

QUESTION: 79

A customer has the following equipment installed in their data center: -- an IBM BladeCenter H chassis -- two power supplies -- six HS22V blades -- three Nortel 1/10 Gb ESMs The retail customer purchased a new HX5 with MAX5. Which of the following must be added to install the HX5 with MAX5?

- A. SSD for the HX5
- B. Nortel 1/10 Gb ESM
- C. Two additional power supplies
- D. Fibre Channel (FC) switches and SAN storage

Answer: C

QUESTION: 80

Which of the following is a key driver of changes in the ethernet networking requirements of our clients in their data centers?

- A. With the introduction of cloud, clients need a networking architecture that routes all data center traffic through the core in order to maintain control.
- B. With the evolution of Fibre Channel from 8Gb to 16Gb, Ethernet networking is now becoming a legacy technology and will eventually be phased out of the data center.
- C. Increasing intra data center traffic between servers and storage elements is driving the need for flatter, faster systems interconnect in order to support applications.
- D. Virtualization in the data center is simplifying the networking requirement to WAN interface only as all switching in the data center is being handled in the hypervisors.

Answer: C

QUESTION: 81

A prospective client is worried about transitioning from their HP servers to IBM servers running Windows. To help ease their concerns the sales professional tells the client there is an IBM server installation assistant that simplifies the process of installing and configuring IBM System x servers. This tool can assist with the installation of the operating system as well as help them install the latest system device drivers on a new install with minimal user intervention. Which of the following IBM tools provides this value added functionality?

- A. DSA
- B. ServerGuide
- C. ServerProven
- D. UpdateXpress System Pack Installer

Answer: B

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